SIX TERMINALS.
UNLIMITED POSSIBILITIES.
Direct links to:
- Asia
- Africa
- Caribbean/Central America
- Europe
- India Sub-Continent/Middle East
- Mediterranean
- South America

26 weekly shipline services
- Weekly calls by region:
  - Africa (1)
  - Asia (10)
  - Caribbean/Central America (1)
  - Europe (6)
  - India Sub-Continent/Middle East (2)
  - Mediterranean (4)
  - South America (2)
CY2020 ECONOMIC DEVELOPMENT TOTALS

38 ANNOUNCEMENTS

4,300 JOBS CREATED

MORE THAN $1.5 BILLION IN INVESTMENT

MORE THAN 9.2 MILLION SQUARE FEET

Source: Economic Development January 2021
Ocean Carrier Consolidation

90% of cargo moving through The Port of Virginia is carried by the three major alliances.

Infrastructure

Larger vessels require more on-terminal resources on land and deeper and wider shipping channels.

West Coast Diversification

Increasing numbers of businesses are diverting cargo to the US East Coast to reduce risks to supply chains.

Industry Challenge:

To remain competitive, ports must be able to move cargo safely, swiftly, and sustainably inside – and outside – their gates.
EAST COAST PORT DEPTHS

By 2025, The Port of Virginia will be the only port of the US East Coast with a 55+’ channel depth.

NYNJ
50’/50’

Baltimore
50’/50’

SC Port
45’/52’

GA Port
42’/47’

Jacksonville
40’/47’

Miami
50’/50’

50’ / 55+’

NOV ’17
The governor-elect’s proposed budget includes the cost for the dredging project’s preliminary engineering and design

$350M
The Virginia Legislature approves $350 million for the project’s engineering, design and construction

JUN ’18
The U.S. Army Corps of Engineers gives its final approval for it to move ahead

EARLY ’20
Construction on deepening the channel to 55 feet and widening in certain areas begins*

EARLY ’25
The dredging work is complete, and Virginia is home to the deepest port on the U.S. East Coast*

*Proposed schedule
Virginia International Gateway (VIG)

- 4,000' WHARF (1,219M) AGGREGATE LENGTH
- 50' (15.24M) BERTH & CHANNEL ACCESS
- 56 RMG CRANES
- 30 TRUCK GATE LANES
- 12 STS CRANES SUPER POST PANAMAX
- 28 SEMI-AUTOMATED STACKS
- 1,212 REEFER PLUGS
- 19,000' (5791M) RAIL TRACK

[Image description: A detailed aerial view of a container port with various statistics and labels highlighting key features such as wharf length, crane numbers, and rail track length.]
Norfolk International Terminals (NIT)

- 18,000' RAIL TRACK SERVICING CSX & NS
- 60 NEW TRUCK QUEUING LANES
- 30 NEW CONTAINER STACKS
- 816 TOTAL REEFER PLUGS
- 60 NEW RMG CRANES
- 16 STS CRANES SUPER POST PANAMAX
- 67 HUSTLER TRUCKS
- 50' (15.24M) BERTH & CHANNEL ACCESS
- 567 ACRES (229.46 HECTARES)
- 35 NEW HYBRID SHUTTLE CARRIERS
- SIX BERTHS (2 NORTH & 4 SOUTH)
- 6,630' WHARF (2,020M) AGGREGATE LENGTH
286,000 NEW JOBS ACROSS THE STATE
$38 BILLION IN SPENDING
$1.1 BILLION IN NEW STATE & LOCAL TAXES

1,000,000 ADDITIONAL CONTAINERS ANNUALLY

Source: Economic Impacts of Virginia’s Maritime Industry, 2013; Raymond A. Mason School of Business, William & Mary
New Drop Lot
Bulkhead and Fender repair
Pavement Resurfacing

2nd barge in service
Daily sailings
13 bills of lading to RMT
Richmond Marine Terminal (RMT)

- 121 ACRES (48.96 HECTARES)
- I-95 CONNECTIVITY
- 19,640’ (5986M) RAIL TRACK (LINEAR FEET)
- 1,570’ WHARF (478.5M) AGGREGATE LENGTH
- OVER 300,000 SQ. FT. OF COVERED STORAGE SPACE
- LIEBHERR MOBILE HARBOR CRANE
- TWO 120 FEU BARGES IN ROTATION
- 36 REEFER PLUGS
RMT grain facility
RMT REGIONAL SURFACE TRANSPORTATION PROGRAM REPAIRS

- New wheeled container parking lot (45,000 SF, 32 stalls, 11.5'x45')
- New 40 feet wide crash gate
- New truck scales
- Connect to exist, fence
- New at-grade crossing (1,588 SF)
- New security building (20'x89.4')
- Re-pave and re-stripe existing lanes (8,589 SF)
- Re-pave and re-stripe existing lanes (16,956 SF)
- Connect to exist, fence
- New out-gate lane (4,553 SF)
We are consistently growing at RMT

2020 Fiscal Year: up 22.5% to 41,019 containers
Five Years of Growth at RMT

Richmond-based companies

<table>
<thead>
<tr>
<th>Announcement Date</th>
<th>Richmond-Based Company</th>
<th>Job Creation</th>
</tr>
</thead>
<tbody>
<tr>
<td>June 2016</td>
<td>R1 International</td>
<td>15</td>
</tr>
<tr>
<td>February 2017</td>
<td>Owens &amp; Minor</td>
<td>300</td>
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<tr>
<td>February 2017</td>
<td>Temperpack</td>
<td>23</td>
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<tr>
<td>February 2018</td>
<td>Power Systems &amp; Controls</td>
<td>20</td>
</tr>
<tr>
<td>April 2018</td>
<td>Ocean Network Express (ONE)</td>
<td>129</td>
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<tr>
<td>January 2019</td>
<td>Brother International Corporation</td>
<td>60</td>
</tr>
<tr>
<td>July 2019</td>
<td>Amazon, Inc.</td>
<td>150</td>
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</table>
RICHMOND PORT PARTNERS & USERS
I-95 / RMT / Commerce Corridor Access Study

**PARTNER IN TRANSPORTATION**

<table>
<thead>
<tr>
<th>FY</th>
<th>MP Richmond</th>
<th>Growth Rate</th>
<th>Low Case</th>
<th>High Case</th>
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</thead>
<tbody>
<tr>
<td>2040</td>
<td>48,375</td>
<td>1.99%</td>
<td>66,073</td>
<td>104,708</td>
</tr>
<tr>
<td>2041</td>
<td>49,324</td>
<td>1.96%</td>
<td>67,370</td>
<td>108,819</td>
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<tr>
<td>2042</td>
<td>50,282</td>
<td>1.94%</td>
<td>68,678</td>
<td>113,044</td>
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<tr>
<td>2043</td>
<td>51,248</td>
<td>1.92%</td>
<td>69,998</td>
<td>117,388</td>
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<tr>
<td>2044</td>
<td>52,223</td>
<td>1.90%</td>
<td>71,330</td>
<td>121,854</td>
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<tr>
<td>2045</td>
<td>53,207</td>
<td>1.88%</td>
<td>72,674</td>
<td>126,446</td>
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</tbody>
</table>
2021 Legislative Session

Port Growth Initiatives

1. Fill newly realized cargo container capacity
2. Promote freight fluidity
3. Diversify cargo

2021 Legislation

1. Port Volume Tax Incentive; sunset extension to 2025 – Spruill
2. Non-voting member to Central Virginia Transportation Authority – McQuinn
3. Promote offshore wind industry in Virginia