





CY2020 ECONOMIC DEVELOPMENT TOTALS

38
ANNOUNCEMENTS

\$1.5 BILLION
IN INVESTMENT

4,300
JOBS CREATED

9.2 MILLION
SQUARE FEET

Source: Economic Development January 2021







Ocean Carrier Consolidation

90% of cargo moving through The Port of Virginia is carried by the three major alliances.



Infrastructure

Larger Vessels require more on-terminal resources on land and deeper and wider shipping channels.



West Coast

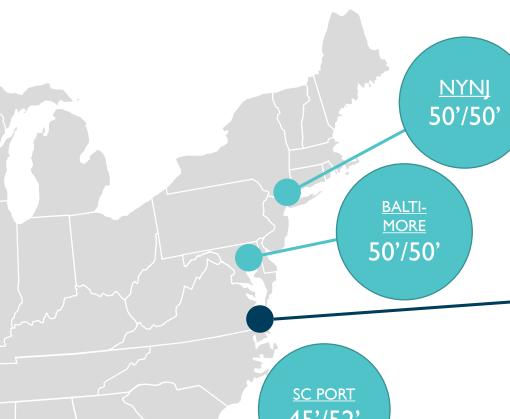
Diversification

Increasing numbers of businesses are diverting cargo to the US East Coast to reduce risks to supply chains.

Industry Challenge:

To remain competitive, ports must be able to move cargo safely, swiftly, and sustainably inside – and outside – their gates.





EAST COAST PORT DEPTHS

By 2025, The Port of Virginia will by the only port of the US East Coast with a 55+' channel depth.



45'/52'

GA PORT 42'/47'

JACKSON-VILLE 40'/47'

> MIAMI 50'/50'



NOV '17

The governor-elect's proposed budget includes the cost for the dredging project's preliminary engineering and design



MAY '18

The Virginia Legislature approves \$350 million for the project's engineering, design and construction



JUN '18

The U.S. Army Corps of Engineers gives its final approval for it to move ahead



EARLY '20

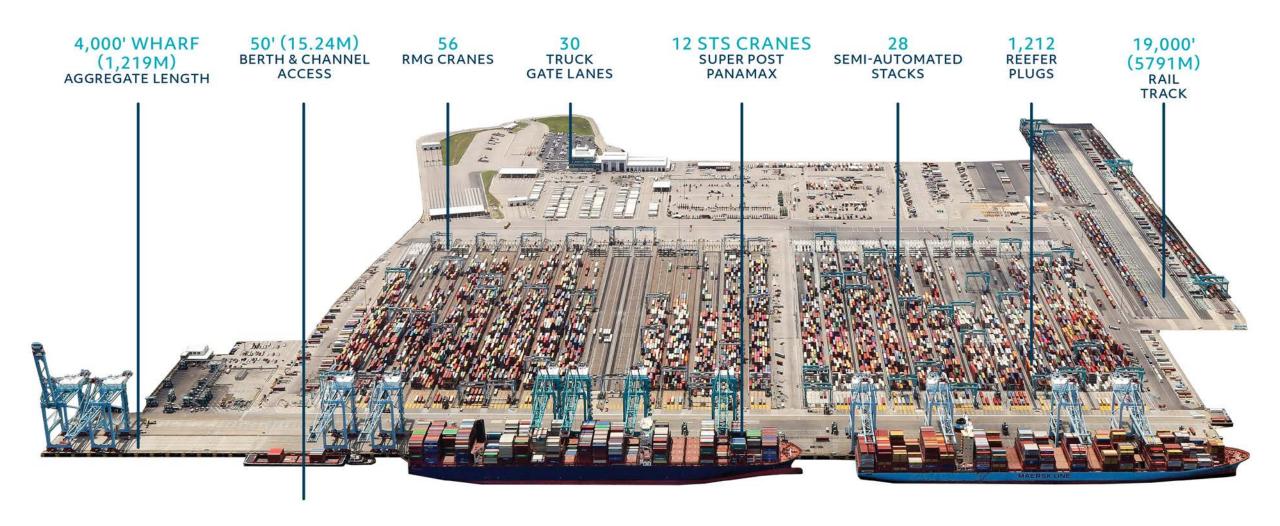
Construction on deepening the channel to 55 feet and widening in certain areas begins*



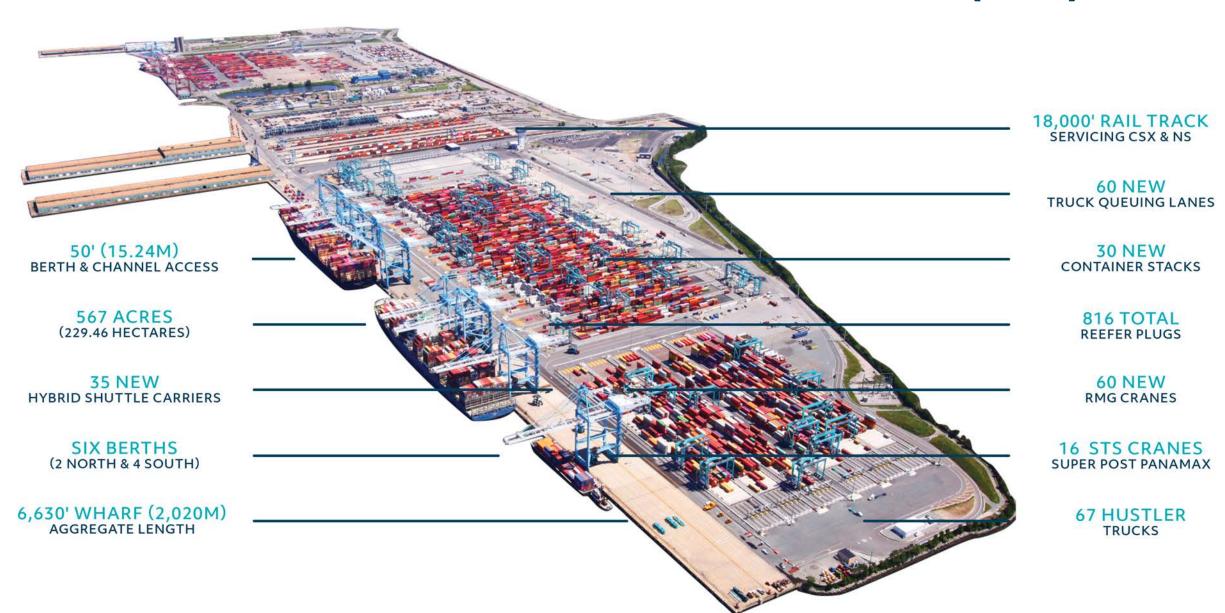
EARLY '25

The dredging work is complete, and Virginia is home to the deepest port on the U.S. East Coast* *Proposed schedule

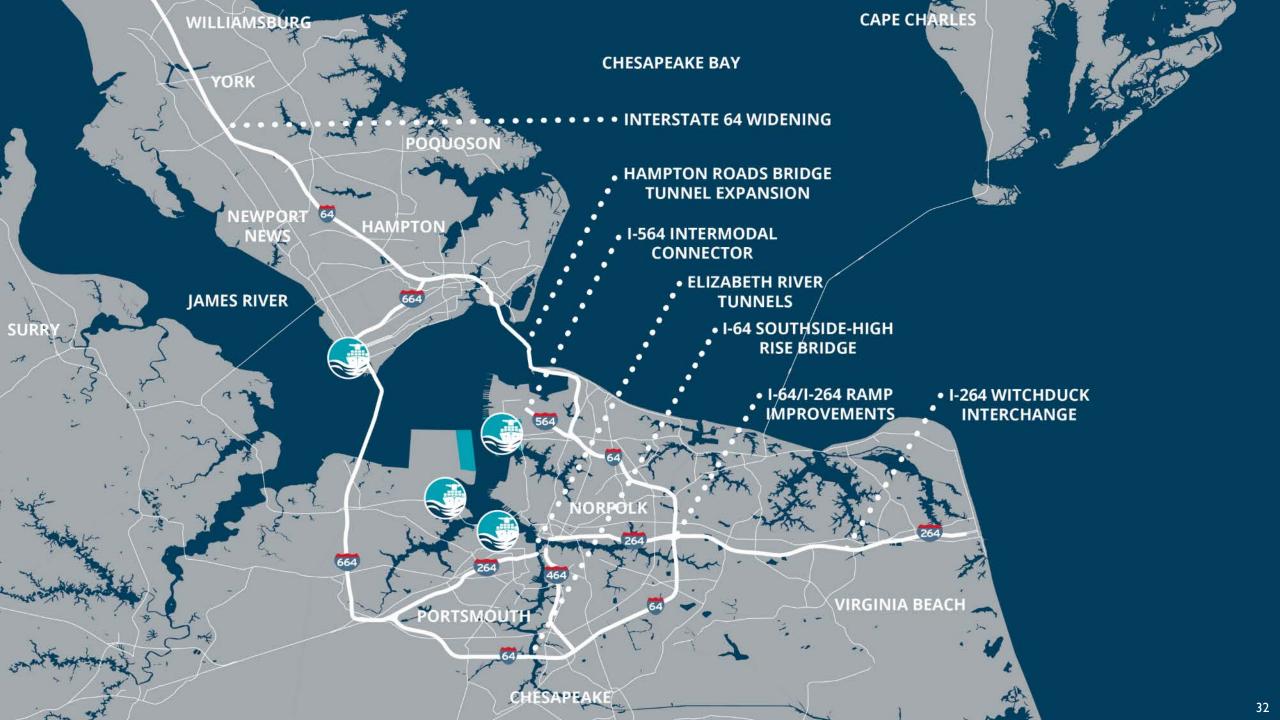
Virginia International Gateway (VIG)



Norfolk International Terminals (NIT)



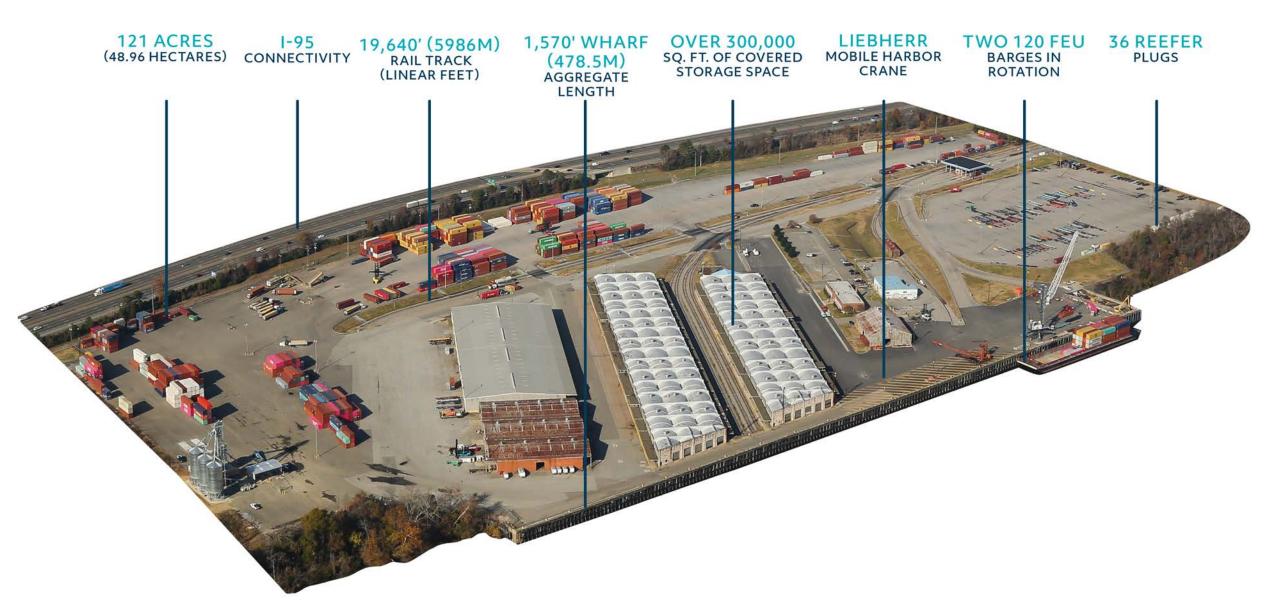




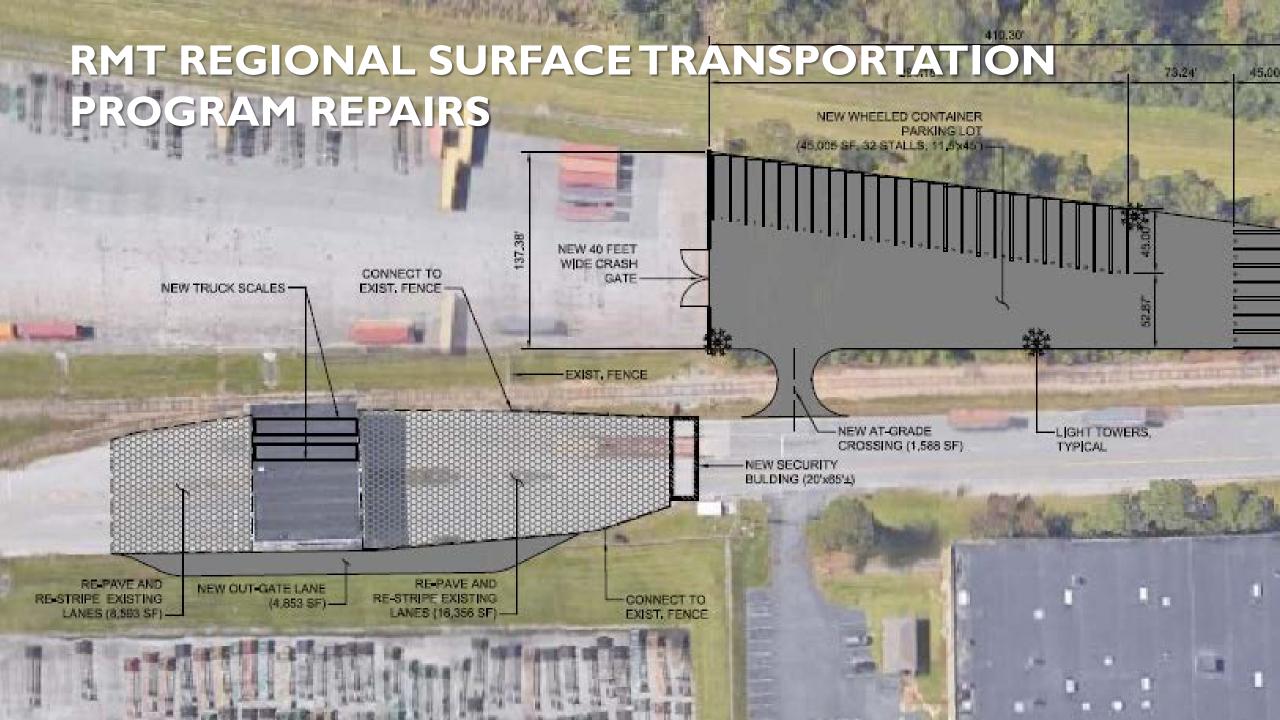




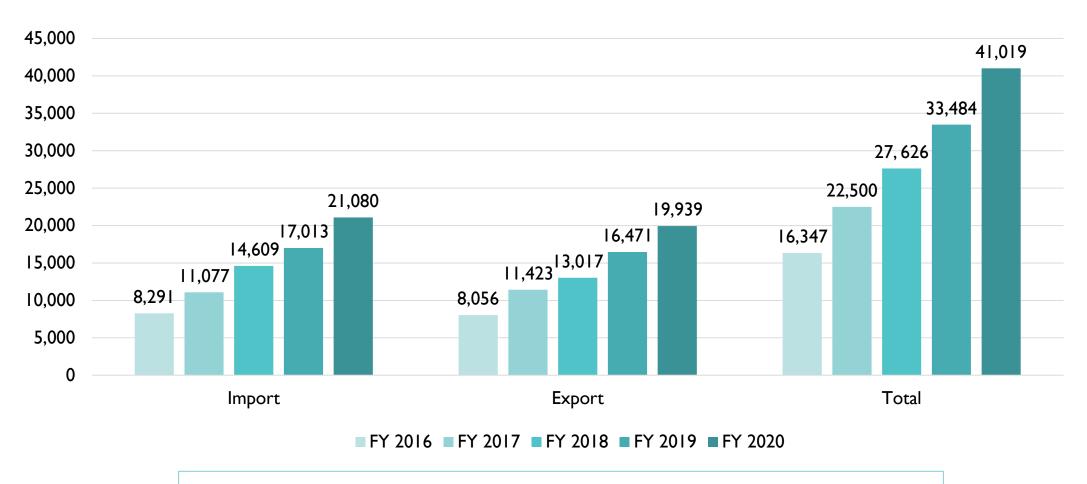
Richmond Marine Terminal (RMT)







We are consistently growing at RMT



2020 Fiscal Year: up 22.5% to 41,019 containers

Five Years of Growth at RMT

Richmond-based companies

Announcement Date	Richmond-Based Company	Job Creation	
June 2016	R1 International	15	
February 2017	Owens & Minor	300	
February 2017	Temperpack	23	
February 2018	Power Systems & Controls	20	
April 2018	Ocean Network Express (ONE)	129	
January 2019	Brother International Corporation	60	
July 2019	Amazon, Inc.	150	



RICHMOND PORT PARTNERS & USERS













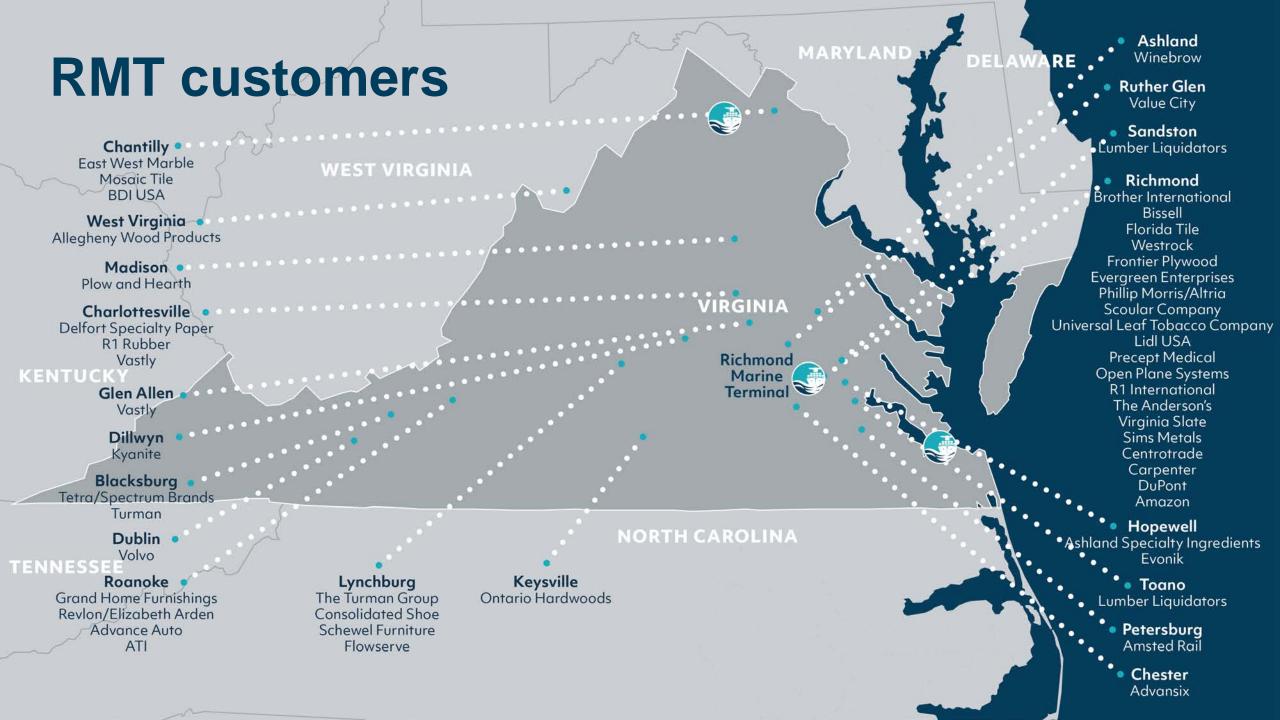






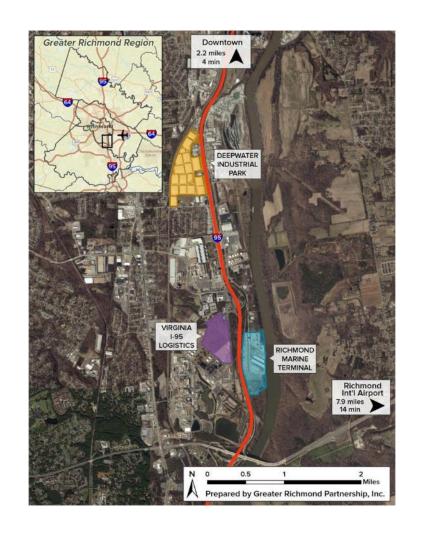






PARTNER IN TRANSPORTATION

MP Richmond	Growth Rate	Low Case	High Case
48,375	1.99%	66,073	104,708
49,324	1.96%	67,370	108,819
50,282	1.94%	68,678	113,044
51,248	1.92%	69,998	117,388
52,223	1.90%	71,330	121,854
53,207	1.88%	72,674	126,446
	48,375 49,324 50,282 51,248 52,223	49,324	48,375 1.99% 66,073 49,324 1.96% 67,370 50,282 1.94% 68,678 51,248 1.92% 69,998 52,223 1.90% 71,330



2021 Legislative Session

Port Growth Initiatives

- I. Fill newly realized cargo container capacity
- 2. Promote freight fluidity
- 3. Diversify cargo

2021 Legislation

- Port Volume Tax Incentive; sunset extension to 2025 Spruill
- 2. Non-voting member to CentralVirginia Transportation Authority– McQuinn
- 3. Promote offshore wind industry in Virginia