Today’s Facilitators

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## Two Main Types of Federal Grants

<table>
<thead>
<tr>
<th>FORMULA/PROGRAMMATIC</th>
<th>COMPETITIVE/DISCRETIONARY</th>
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<tbody>
<tr>
<td>Available for multiple cycles</td>
<td>One-time availability</td>
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<tr>
<td>Applications are generally a formality</td>
<td>Applications and reporting are complex</td>
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<tr>
<td>Requirements and reporting are less stringent</td>
<td>Requirements are stricter</td>
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<tr>
<td>Most often used for operational or other ongoing costs</td>
<td>Often larger sums of money, used for capital projects (large purchases, construction, upgrades, etc.)</td>
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Grant Life Cycle

**PRE-AWARD**
- Qualify Fiscally
  - Funding preparation checklist

**MATCH PROJECT TO GRANT**
- Eligibility and evaluation criteria

**APPLICATION**
- Preparation and submission

**REPORTING**
- Establish system
- Support

**CLOSEOUT**
- Closeout grant and project
Grants Services

How do we help?

- Assess funding readiness and prioritize projects
- Marry projects to the ideal funding source
- Write a compelling and complete grant application
- Develop an accurate system to report and coordinate with project management to closeout

The average federal grant requires:

- 50 research hours
- 200 application hours
- 100 reporting hours per quarter
Keys to Success

What can we do to improve the odds?

- **Prepare financially**: Credit rating, debt load, staff readiness
- **Prepare documentation**: CMP, transportation plan, CAFR, and CIP
- **Match funding to project source**: If done well, doubles odds of a successful application
- **Complete life cycle**: Supports from preparation to closeout, and everything in between
Woolpert’s Trail Services; Design, Funding, Implementation

- Modes, style, safety and placement coordinated
- Future funding considered from the beginning
- Engineering and project management to help designs become a reality
Questions?